

**ASSESSOR CONTINUING EDUCATION  
COURSE NOTICE  
April 2015**

**NOTE:**        **This is for information purposes only. Individuals interested in attending a program should confirm its availability with the sponsor or contact person prior to attending.**

**Succession Planning -- 1301020013**

Sponsor:     Cities and Villages Mutual Insurance Company  
Contact:      Diane Schillaci - 414-831-5997  
Instructor:   Rick Bayer and David Bailey  
Location:     Menasha Public Library  
Date(s):      April 1, 2015  
Hours:        7.0 Program Hours Law/Management

**Teams & Process Improvement - CIS 5 -- 0407070006**

Sponsor:     Cities and Villages Mutual Insurance Company  
Contact:      Diane Schillaci - 414-831-5997  
Instructor:   Rick Bayer and David Bailey  
Location:     Green Bay Police Department  
Date(s):      April 7 and 8, 2015  
Hours:        16.0 Program Hours Law Management

**Survey of 2014 Caselaw for Wisconsin Statutes 70.32 -- 1402040015**

Sponsor:     Indianhead Association of Assessing Officers  
Contact:      Jack Owen - 715-643-2081  
Instructor:   Michael J. Salchert  
Location:     29 Pines, Eau Claire  
Date(s):      April 7, 2015  
Hours:        3.0 Program Hours of Law/Management

**Correction of Assessments and Chargebacks - Statutory Procedures -- 1402050015**

Sponsor:     Indianhead Association of Assessing Officers  
Contact:      Jack Owen - 715-643-2081  
Instructor:   Al Romportl, Diane Forrest, Mary Gawryleski  
Location:     29 Pines, Eau Claire  
Date(s):      April 7, 2015  
Hours:        3.0 Program Hours of Law/Management

**Expert Witness -- 1402060015**

Sponsor:     Indianhead Association of Assessing Officers  
Contact:      Jack Owen - 715-643-2081  
Instructor:   Robert Sherman  
Location:     29 Pines, Eau Claire  
Date(s):      April 8, 2015  
Hours:        3.0 Program Hours Appraisal

**Assessor Appraisal Review -- 1402070015**

Sponsor: Indianhead Association of Assessing Officers  
Contact: Jack Owen - 715-643-2081  
Instructor: Robert Sherman  
Location: 29 Pines, Eau Claire  
Date(s): April 8, 2015  
Hours: 3.0 Program Hours Appraisal

**2014-2015 National 7-Hour USPAP Update -- 1401010015**

Sponsor: Northeast Wisconsin Technical College  
Contact: Christine Schillinger - 920-498-6876  
Instructor: Robert Sherman  
Location: Northeast Wisconsin Technical College  
Date(s): April 10, 2015  
Hours: 7.0 Program Hours Law/Management

**Course 1 - Wisconsin State Approved Listings Contracts -- 1403010015**

Sponsor: Wisconsin REALTORS Association  
Contact: Kristi Mikalsen - 608-241-2047  
Instructor: Tracy Rucka  
Location: Hawk's View Golf Club, Lake Geneva  
Date(s): April 15, 2015  
Hours: 3.0 Program Hours of Law/Management

**Course 2 - Wisconsin State Approved Offers to Contracts -- 1403020015**

Sponsor: Wisconsin REALTORS Association  
Contact: Kristi Mikalsen - 608-241-2047  
Instructor: Tracy Rucka  
Location: Hawk's View Golf Club, Lake Geneva  
Date(s): April 15, 2015  
Hours: 3.0 Program Hours of Law/Management

**Restructuring Income and Expense Statements - IAAO 932 -- 1303050013**

Sponsor: Scott G. Winter Training and Consulting  
Contact: Scott G. Winter - 414-238-4002  
Instructor: Scott G. Winter  
Location: Greenfield  
Date(s): April 17, 2015  
Hours: 7.5 Program Hours of Appraisal

**Developing a Highly Effective Workforce - CIS #6 -- 0908050009**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and David Bailey  
Location: Sheboygan Maywood Environmental Park  
Date(s): April 21, and 22, 2015  
Hours: 16.0 Program Hours Law Management

**Course 3 - Wisconsin New Developments -- 1403030015**

Sponsor: Wisconsin REALTORS Association  
Contact: Kristi Mikalsen - 608-241-2047  
Instructor: Cori Lamont  
Location: Hawk's View Golf Club, Lake Geneva  
Date(s): April 22, 2015  
Hours: 3.0 Program Hours of Law/Management

**Course 4 - Ethics and Fair Housing In Wisconsin -- 1403040015**

Sponsor: Wisconsin REALTORS Association  
Contact: Kristi Mikalsen - 608-241-2047  
Instructor: Cori Lamont  
Location: Hawk's View Golf Club, Lake Geneva  
Date(s): April 22, 2015  
Hours: 3.0 Program Hours of Law/Management

**Application & Interpretation of Simple Linear Regression -- 1403200015**

Sponsor: Wisconsin Chapter of the Appraisal Institute  
Contact: Chris Ruditys - 414-271-6858  
Instructor: Larry T. Wright  
Location: WCAI Office Milwaukee  
Date(s): April 27-28, 2015  
Hours: 15.0 Program Hours Appraisal

**Course 1 - Wisconsin State Approved Listings Contracts -- 1403010015**

Sponsor: Wisconsin REALTORS Association  
Contact: Kristi Mikalsen - 608-241-2047  
Instructor: Cori Lamont  
Location: Stone Harbor, Sturgeon Bay  
Date(s): April 30, 2015  
Hours: 3.0 Program Hours of Law/Management

**Course 2 - Wisconsin State Approved Offers to Contracts -- 1403020015**

Sponsor: Wisconsin REALTORS Association  
Contact: Kristi Mikalsen - 608-241-2047  
Instructor: Cori Lamont  
Location: Stone Harbor, Sturgeon Bay  
Date(s): April 30, 2015  
Hours: 3.0 Program Hours of Law/Management

**Condemnation Appraising: Principles & Applications -- 1403210015**

Sponsor: Wisconsin Chapter of the Appraisal Institute  
Contact: Chris Ruditys - 414-271-6858  
Instructor: Dale Kleszynski  
Location: WCAI Office Milwaukee  
Date(s): May 4 and 5, 2015  
Hours: 22.0 Program Hours Appraisal

**Understanding Employee Differences - CIS 7 -- 0603030006**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and David Bailey  
Location: Cities and Villages Mutual Insurance Company  
Date(s): May 5 and 6, 2015  
Hours: 16.0 Program Hours Law Management

**Developing Your Management Skills -- 1402100015**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and David Bailey  
Location: Cities and Villages Mutual Insurance Company  
Date(s): May 12, 2015  
Hours: 7.0 Program Hours Law/Management

**Managing Change & Motivating Staff -- 1402090015**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and David Bailey  
Location: Cities and Villages Mutual Insurance Company  
Date(s): May 13, 2015  
Hours: 7.0 Program Hours Law/Management

**Unacceptable Employee Behavior - CIS 8 -- 0603040006**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and Jean Cole  
Location: Cities and Villages Mutual Insurance Company  
Date(s): May 18 and 19, 2015  
Hours: 16.0 Program Hours Law Management

**Employment Law - CIS 1 -- 0407030006**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and Jean Cole  
Location: Cities and Villages Mutual Insurance Company  
Date(s): September 1 and 2, 2015  
Hours: 16.0 Program Hours Law Management

**2014-2015 National 7-Hour USPAP Update -- 1401010015**

Sponsor: Northeast Wisconsin Technical College  
Contact: Christine Schillinger - 920-498-6876  
Instructor: Robert Sherman  
Location: Northeast Wisconsin Technical College  
Date(s): September 11, 2015  
Hours: 7.0 Program Hours Law/Management

**Supervisor Resources & Tools - CIS 2 -- 0407040006**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and David Bailey  
Location: Cities and Villages Mutual Insurance Company  
Date(s): September 15 and 16, 2015  
Hours: 16.0 Program Hours Law Management

**Appraisal-Ethics, Competency, and Effective Report Writing -- 0906010010**

Sponsor: Northeast Wisconsin Technical College  
Contact: Christine Schillinger - 920-498-6876  
Instructor: Robert Sherman  
Location: Northeast Wisconsin Technical College, Green Bay  
Date(s): September 18, 2015  
Hours: 7.0 Program Hours Appraisal

**Hiring - Avoiding a Lifetime of Regret -- 1206020012**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and Jean Cole  
Location: Cities and Villages Mutual Insurance Company  
Date(s): September 22, 2015  
Hours: 7.0 Program Hours Law/Management

**Behavioral Anchored Interviewing -- 1203020012**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and Jean Cole  
Location: Cities and Villages Mutual Insurance Company  
Date(s): September 23, 2015  
Hours: 7.0 Program Hours Law/Management

**Appraisal: Dollars and Sense -- 1403520015**

Sponsor: Northeast Wisconsin Technical College  
Contact: Christine Schillinger - 920-498-6876  
Instructor: Robert Sherman  
Location: Northeast Wisconsin Technical College  
Date(s): September 25, 2015  
Hours: 8.0 Program Hours Appraisal

**Basic Risk Management & Safety - CIS 3 -- 0407020006**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and David Kodel  
Location: Sun Prairie Utilities Building  
Date(s): September 29 and 30, 2015  
Hours: 16.0 Program Hours Law Management

**Appraisal-Unique Properties -- 1205030012**

Sponsor: Northeast Wisconsin Technical College  
Contact: Christine Schillinger - 920-498-6876  
Instructor: Robert Sherman  
Location: Northeast Wisconsin Technical College, Green Bay  
Date(s): October 9, 2015  
Hours: 4.0 Program Hours Appraisal

**Appraisal-Credible Review Process -- 1205020012**

Sponsor: Northeast Wisconsin Technical College  
Contact: Christine Schillinger - 920-498-6876  
Instructor: Robert Sherman  
Location: Northeast Wisconsin Technical College, Green Bay  
Date(s): October 9, 2015  
Hours: 4.0 Program Hours Appraisal

**Coaching Employees - CIS #4 -- 0407060006**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and Jean Cole  
Location: Madison Area TBD  
Date(s): October 13 and 14, 2014  
Hours: 16.0 Program Hours Law Management

**Appraisal-Vacant Land/Expert Witness -- 607240006**

Sponsor: Northeast Wisconsin Technical College  
Contact: Christine Schillinger - 920-498-6876  
Instructor: Robert Sherman  
Location: Northeast Wisconsin Technical College  
Date(s): October 16, 2015  
Hours: 7.0 Program Hours Law/Management

**15-Hour National USPAP Course -- 1415001415**

Sponsor: Northeast Wisconsin Technical College  
Contact: Christine Schillinger - 920-498-6876  
Instructor: Robert Sherman  
Location: Northeast Wisconsin Technical College  
Date(s): October 23 and 24, 2015  
Hours: 10.0 Program Hours Appraisal & 5.0 Program Hours Law/Management

**Teams & Process Improvement - CIS 5 -- 0407070006**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and David Bailey  
Location: Cities and Villages Mutual Insurance Company  
Date(s): October 27 and 28, 2015  
Hours: 16.0 Program Hours Law Management

**Appraisal-Ethics, Competency, and Effective Report Writing -- 0906010010**

Sponsor: Northeast Wisconsin Technical College  
Contact: Christine Schillinger - 920-498-6876  
Instructor: Robert Sherman  
Location: Northeast Wisconsin Technical College, Green Bay  
Date(s): October 30, 2015  
Hours: 7.0 Program Hours Appraisal

**Team Building -- 1306020013**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and Jean Cole  
Location: Menasha Public Library  
Date(s): November 4, 2015  
Hours: 7.0 Program Hours Law/Management

**Discipline & Wrongful Termination -- 1402110015**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and David Bailey  
Location: Cities and Villages Mutual Insurance Company  
Date(s): November 5, 2015  
Hours: 7.0 Program Hours Law/Management

**Appraisal: Dollars and Sense -- 1403520015**

Sponsor: Northeast Wisconsin Technical College  
Contact: Christine Schillinger - 920-498-6876  
Instructor: Robert Sherman  
Location: Northeast Wisconsin Technical College  
Date(s): November 6, 2015  
Hours: 8.0 Program Hours Appraisal

**Developing a Highly Effective Workforce - CIS #6 -- 0908050009**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and Jean Cole  
Location: Cities and Villages Mutual Insurance Company  
Date(s): November 10 and 11, 2015  
Hours: 16.0 Program Hours Law Management

**2014-2015 National 7-Hour USPAP Update -- 1401010015**

Sponsor: Northeast Wisconsin Technical College  
Contact: Christine Schillinger - 920-498-6876  
Instructor: Robert Sherman  
Location: Northeast Wisconsin Technical College  
Date(s): November 13, 2015  
Hours: 7.0 Program Hours Law/Management

**Understanding Employee Differences - CIS 7 -- 0603030006**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and David Bailey  
Location: Green Bay Police Department  
Date(s): December 1 and 2, 2015  
Hours: 16.0 Program Hours Law Management

**Appraisal-Vacant Land/Expert Witness -- 607240006**

Sponsor: Northeast Wisconsin Technical College  
Contact: Christine Schillinger - 920-498-6876  
Instructor: Robert Sherman  
Location: Northeast Wisconsin Technical College  
Date(s): December 4, 2015  
Hours: 7.0 Program Hours Law/Management

**Team Building -- 1306020013**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and Jean Cole  
Location: Cities and Villages Mutual Insurance Company  
Date(s): December 8, 2015  
Hours: 7.0 Program Hours Law/Management

**Employee Performance Evaluations -- 1202040012**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and Jean Cole  
Location: Cities and Villages Mutual Insurance Company  
Date(s): December 10, 2015  
Hours: 7.0 Program Hours Law/Management

**Unacceptable Employee Behavior - CIS 8 -- 0603040006**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and Jean Cole  
Location: Green Bay Police Department  
Date(s): December 15 and 16, 2015  
Hours: 16.0 Program Hours Law Management